

THE PAID HOUR · PREMIUM COURSE

Cross-Border Invoicing & International Tax **Standard**

Invoice a client in New York, Berlin or Dubai without getting VAT, currency or withholding wrong.

EDITION 2026/27 · FREE UPDATE AT EVERY BUDGET

FREE SAMPLE · MODULE 1 OF 8

The opening module of the full course — complete and unedited.

The full edition (8 modules, 9 working templates) is at thepaidhour.com.

The Paid **Hour**

thepaidhour.com · by Syed Esrak Ahmmed · 8 modules · 9 working templates

What's inside

Eight modules built around one master rule — place of supply — plus the exact invoice wording, the W-8BEN walkthrough, and the reverse-charge trap that can force you to register for VAT because of what you *bought*.

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HOW TO READ THIS

M1–M3 once, before your next overseas invoice. M4 today if you buy any overseas software — it's the module that surprises people. M5 and M8 are month-end reference. M6 the day a US client appears; M7 the day you sell to Europe or launch your own digital product. Every figure is for **2026/27**, sourced, and updated free at each Budget.

General information for the 2026/27 UK tax year, correct at date of publication (August 2026). Not tax advice. VAT rules for cross-border supplies are fact-specific — confirm treatment before relying on it for a material contract. Figures change at each Budget; check the update page at thepaidhour.com.

A New York agency owes you \$5,000 and asks for an invoice. Do you add VAT? Your accountant friend says no, a blog says maybe, and HMRC's guidance runs to forty pages. Here is the whole answer in one chart — everything else in this course hangs off it.



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If your work touches those, this guide's general rule stops applying; check Notice 741A section 7 onward.

IN SHORT

Not registered → never charge VAT, watch the threshold. Registered + overseas business client → no UK VAT, correct wording on the invoice (M3). Registered + overseas *consumer* → 20% UK VAT anyway, unless it's a digital product (M7). That's 95% of freelance cases.

Source: VAT Notice 741A — place of supply of services, gov.uk — checked August 2026.

END OF FREE SAMPLE

That was Module 1.

7 more modules come with the full course.

You've just read "Place of supply: the master rule" in full — nothing cut, nothing teased. Here is what the paid edition adds.

The remaining modules

- | | |
|----|--|
| M2 | Proving your client is a business (B2B vs B2C) |
| M3 | The invoice itself — mandatory fields and exact wording |
| M4 | The reverse charge coming the other way — Adobe, AWS, Upwork |
| M5 | Foreign currency done properly |
| M6 | US clients — W-8BEN, the treaty, 30% withholding |
| M7 | EU, digital products and rest of world |
| M8 | Getting paid and keeping it clean |

Plus the template pack: 9 working templates — spreadsheets and documents you fill in, not examples you retype. Edition 2026/27, with a free updated edition at every Budget.

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